



to our customers

Stein am Rhein, 2014

Standard Terms & Conditions of Custom Hardware Purchases

Trelleborg Sealing Solutions Stein am Rhein AG (TSS Stein am Rhein AG) sells manufacturing solutions for the production of customer specified part geometries in silicone. A manufacturing solution is comprised of two basic components - "custom hardware" and "know-how".

Custom Hardware: - Part specific mold or tooling

- Part specific automation devices

Know-How: - Concept of the manufacturing process for the customer specified part geometry

- Detail of mold and tooling construction

- Detail of automation and part handling devices

- Process parameters and specific "process recipes"

Part specific mold and tooling:

The purchase price includes the creation of detailed mold construction drawings, raw materials and labour costs for the completion of mold and tooling, as well as the testing and debugging of same to a level of acceptable quality conditions as outlined in the quotation and required for production.

Part specific automation devices:

The purchase price may include construction of product specific automation components ie: robot tooling, secondary processing equipment. In the event such equipment is required the construction costs are included as part of the mold and tooling hardware.

Know How:

The know-how components of the above described is the proprietary property of TSS Stein am Rhein AG and has a value of 100 – 300 % of the purchase price based on complexity. The complexity component is determined by TSS Stein am Rhein AG.

It is understood that the described value of know how includes process parameters and specific recipes. These are the exclusive property of TSS Stein am Rhein AG and under no circumstance must be disclosed.

Terms and conditions:

It is understood that the intent is that the complete manufacturing solution will stay whole at TSS Stein am Rhein AG. In the event TSS Stein am Rhein AG ceases production the customer will receive all custom hardware without any financial obligation. To cease production is defined as follows:

- Natural disaster ie: fire, flood, earthquake, war or other natural or international disastrous events from which TSS Stein am Rhein AG can not recover
- Legal action against the corporation that prevent further production ie: bankruptcy, insolvency, etc.
- TSS Stein am Rhein AG is unable to fulfill quality requirements per agreement after multiple documented submissions of complaint by the customer

In the event of unresolved differences between the customer and TSS Stein am Rhein AG the customer can after multiple negotiations purchase the know how component of custom hardware at the cost described. The know how shall be value by TSS Stein am Rhein AG.

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Trelleborg Sealing Solutions Stein am Rhein AG



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